

I'm a big believer that work does not have to be painful. You can find a career and a job that you enjoy. Obtain a position where you use your strengths, in an environment that values your contributions. Together, we will develop a strategy that outlines your skills, communicates your unique offerings, and how you add value.

You own your career and drive your job search. I will support you as you navigate the process.

I listen. I offer an honest, practical style and lend my 25 plus years of expertise by sharing real examples from successes, mistakes, reflection and hard work.

As a successful leadership and career coach and strategic business consultant, with a background in Organization Development and Communication, I have worked with individuals, teams, and organizations to uncomplicate the complicated, address challenges and move forward.

Let's get started!

## **Expertise**

- Career Transition
- Career Strategy and Goal Setting
- Networking Strategies
- Résumé Review
- Target Market Plan
- Interview Preparation
- Career Management
- Coaching

## Accomplishments

- Coached hundreds of clients with navigating change, developing careers, and transitioning into new jobs.
- Coached 1000+ job seekers in job search and provided resume, interviewing, networking, marketing, offer evaluation and salary negotiation services.
- Led over 200 career transition workshops, coached 5000+ professionals, and college students in identifying best fit careers; developed methods for achieving career goals.
- Coached 70+ first- and second-year MBA students and undergraduate students at large universities, preparing them for current and future leadership roles.
- Coached over 100 Sales Managers for \$140B financial services firm, on development of interpersonal skills including managing performance, listening, setting agreements, giving feedback and handling resistance.
- Coached and facilitated executives, managers and individuals in current and future careers increasing performance, productivity, and engagement.
- Mediated and coached workplace conflict among staff, colleagues and between managers and staff decreasing conflict, risk and improving profits, processes, and relationships.



## **Ann Yelich (continued)**

## **Education**

M.A., Human Resource and Organization Development, University of St. Thomas, St. Paul, MN B.A., Speech Communication, University of MN, Minneapolis, MN Candidate for coaching certification with International Coaching Federation (ICF), Professional Certified Coach (PCC), and Accredited Coach Training Program (ACTP), 2021

Certified in: Myers Briggs Type Indicator Shift Positive 360 Conflict Dynamics Profile

**Qualified Mediator** 

